

January 2013



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## Rockingham-Strafford County FSA Updates

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- [Acreage Reporting](#)
- [Tax Time Reminder](#)
- [Foreign Buyers Notification](#)
- [New Hampshire Direct Marketing Conference](#)
- [Microloans](#)
- [January Interest Rates](#)
- [Dates to Remember](#)

### Rockingham-Strafford County FSA Office

629 Calef Highway  
Epping, NH 03042

Phone: 603-679-4656 x 2  
Fax: 603-679-4658

Monday-Friday  
8:00 a.m. - 4:30 p.m.

**County Executive Director:**  
Carol Sargent  
[carol.sargent@nh.usda.gov](mailto:carol.sargent@nh.usda.gov)

**County Committee:**  
Richard Babcock, Chair  
Judith Merrill, Vice-Chair  
Mary Current, Member  
Wayne Elwood, Member  
Glenn Pierce, Member

**Next COC Meeting:**  
Jan. 21 at 12:30 PM

**Acting Farm Loan Manager:**

### Acreage Reporting

Farmers are reminded that there is still time to file an acreage report for 2014 forage, apples and peaches without a late file fee. Please call the office before the deadline of Wednesday, January 15th and arrange to complete your reports if you haven't already done so.

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### Tax Time Reminder

Producers are reminded that they will only receive an IRS Form 1099-G or IRS Form 1099-MISC if their payments totaled \$600 or more in 2013.

Please call the office if you have any questions.

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### Foreign Buyers Notification

The Agricultural Foreign Investment Disclosure Act (AFIDA) requires all foreign owners of U.S. agricultural land to report their holdings to the Secretary of Agriculture. The Farm Service Agency administers this program for USDA.

All individuals who are not U.S. citizens, and have purchased or sold agricultural land in the county are required to report the transaction to FSA

Brian Kuper  
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[brian.kuper@vt.usda.gov](mailto:brian.kuper@vt.usda.gov)

**Farm Loan Officers:**

Rebecca Davis  
Lorna Wakefield  
William Wilson

with 90 days of the closing. Failure to submit the AFIDA form (FSA-153) could result in civil penalties of up to 25 percent of the fair market value of the property. County government offices, Realtors, attorneys and others involved in real estate transactions are reminded to notify foreign investors of these reporting requirements.

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## New Hampshire Direct Marketing Conference

Tuesday, February 18, 2014 from 8:30 AM to 3:30 PM at Portsmouth Country Club, Greenland, NH.

Presented by UNH Cooperative Extension, Rockingham County, the New Hampshire Direct Marketing Conference will offer part-time and full-time farmers, fishermen, and forest-based businesses a treasure of tips and practical wisdom that will help grow their businesses, and expand the local food system.

Keynote speaker will be Roberta MacDonald, Cabot Creamery Cooperative of Vermont: No Money for Marketing! Yet Grow Your Business.

Also on the program:

- A Blend of Marketing Ideas
- Marketing Risks or Marketing Wisdom?
- Branding Your Business on a Budget
- Building Your Social Media and Internet Marketing
- Seafood Quality Control Measures: From Harvest through Point of Sale
- Making the Chef Connection!

For on-line registration go to <http://bit.ly/1cXvzzw>. For more information contact Nada Haddad @ 603-679-5616 or [nada.haddad@unh.edu](mailto:nada.haddad@unh.edu).

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## Microloans

The Farm Service Agency (FSA) developed the Microloan program to better serve the unique financial operating needs of beginning, niche and small family farm operations.

A Microloan is designed to help farmers with credit needs of \$35,000 or less. The loan features a streamlined application process built to fit the needs of new and smaller producers. This loan program will also be useful to specialty crop producers and operators of Community Supported Agriculture (CSA).

Eligible applicants can apply for a maximum amount of \$35,000 to pay for initial start-up expenses such as hoop houses to extend the growing season, essential tools, irrigation and annual expenses such as seed, fertilizer, utilities, land rents, marketing, and distribution expenses. As financing needs increase, applicants can apply for a regular operating loan up to the maximum amount of \$300,000 or obtain financing from a commercial lender under FSA's Guaranteed Loan Program.

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## January Interest Rates

Farm Operating Loans, Direct and Microloans 1.875%  
Farm Ownership Loans, Direct 4.125%  
Farm Ownership Loans, Direct, Joint Financing 5.00%  
Farm Ownership, Down Payment 1.50%

Emergency Loans 2.875%  
Farm Storage Facility Loans, 7 year 2.25%

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## Dates to Remember

Jan. 15 - 2014 Acreage Reports due for perennial forage, fall forage seeding, fall seeded small grains  
Jan. 15 - 2014 Acreage Reports due for apples, peaches  
Jan. 17 - Last day to return corrected ballots  
Jan. 20 - Birthday of Martin Luther King Holiday Jr.: Office Closed  
Jan. 21 - COC Meeting and Election  
Feb. 17 - George Washington's Birthday: Office Closed  
Feb. 18 - Acreage reports due for maple sap

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